## TopOneCRM Pricing Document

CRM ONLINE & SHAREPOINT ONLINE MIGRATION/INTEGRATION

We migrate/integrate IT systems to Microsoft Dynamics CRM Online and Microsoft SharePoint Online. Now you can use the SharePoint Document Management abilities within Microsoft Dynamics CRM, such as:

☁ checking the document in and out

☁ viewing version history

☁ changing document properties

TopOneCRM Dynamics pricing

|  |  |  |  |
| --- | --- | --- | --- |
| Service | Charity | Academic/Education | Commercial |
| **PowerApp per app \*** | £3.00 | £4.10 | £7.50 |
| **PowerApp per user** | £7.50 | £16.60 | £30.20 |
| **Dynamics Team Member user** | £1.90 | £3.30 | £6.00 |
| **Dynamics Sales Enterprise Full user** | £17.90 | £39.40 | £71.60 |
| **Dynamics Relationship Sales** | £22.83 | £45.66 | £91.32 |
| **Dynamics Customer Service Enterprise Full user** | £17.90 | £39.40 | £71.60 |
| **Dynamics Customer Service Insights** | £14.10 | £31.10 | £56.60 |
| **Dynamics Team Member user** | £1.90 | £3.30 | £6.00 |
| **Dynamics Relationship Sales** | £22.83 | £45.66 | £91.32 |
| **Dynamics Customer Service Insights** | £14.10 | £31.10 | £56.60 |

|  |  |  |  |
| --- | --- | --- | --- |
| Application and Server Licensing | Charity | Academic/Education | Commercial |
| Dynamics Virtual Agent for Customer Service (chatbot) | £207.40 | £456.20 | £829.50 |
| Power Virtual Agent (chatbot) | £188.50 | £414.80 | £754.10 |
| Dynamics Marketing | £282.80 | £622.20 | £1,131.20 |
| Dynamics Marketing attach (if you have 10 or more Dynamics users) | £141.30 | £311.10 | £565.60 |
| Dynamics 365 Marketing Addnl Contacts Tier 1 | £132.00 | £103.70 | £188.50 |
| Dynamics 365 Marketing Addnl Contacts Tier 2 | £622.00 | £791.80 | £1,131.00 |
| Dynamics 365 Marketing Addnl Contacts Tier 3 | £518.40 | £659.80 | £942.60 |
| Dynamics 365 Marketing Addnl Contacts Tier 4 | £311.10 | £395.90 | £565.50 |
| Dynamics 365 Marketing Addnl Contacts Tier | £207.40 | £263.90 | £377.10 |
| Dynamics addnl production instance | £207.40 | £263.90 | £377.10 |
| Dynamics addnl non-production instance | £132.00 | £103.70 | £188.50 |
| Common Data Service Database Capacity | £21.10 | £21.10 | £30.20 |
| Common Data Service File Capacity | £1.06 | £1.06 | £1.51 |
| Common Data Service Log Capacity | £5.30 | £5.30 | £7.50 |
| Dynamics Customer Insights | £282.80 | £622.20 | £1,131.20 |

## Office 365 Pricing

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| --- | --- |
| Plan | Microsoft |
| **Office 365 E5** | **£48.10 user/month (monthly commitment)** |
| **Office 365 E3** | **£28.10 user/month (annual commitment).** |

## OneDrive Pricing

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Plan | Services | Office Apps | Features | Price |
| **Plan 1** | * **OneDrive**
 | ***Office apps not included*** | * **Core features.**
* **File sharing.**
* **Anywhere access.**
* **Productivity Tools.**
* **Advanced security (partial).**
* **Support and deployment (partial).**
 | **£3.80 user/month (annual commitment)** |
| **Plan 2** | * **OneDrive**
 | ***Office apps not included*** | * **Core features.**
* **File sharing.**
* **Anywhere access.**
* **Productivity Tools.**
* **Advanced security (partial).**
* **Support and deployment.**
 | **£7.50 user/month (annual commitment)** |

Prices are constantly changing as Microsoft updates their costs frequently.

# Levels of service

Support levels provided by TopOneCRM:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Levels | Strategy & Architecture | Business Change | Solution Development & Implementation | Service & Management | Procurement & Management Support  | Client Interface |
| Basic | £250 | £250 | £250 | £250 | £250 | £250 |
| Intermediate | £500 | £500 | £500 | £500 | £500 | £500 |
| Advanced | £1000 | £1000 | £1000 | £1000 | £1000 | £1000 |

The Level skills ratings are

* Basic
* Intermediate
* Advanced

**Standards for Consultancy Day Rate**

* Consultant’s Working Day: 8 hours exclusive of travel and lunch.
* Working Week: Monday to Friday (excluding national holidays).
* Office Hours: 09:00 – 18:00, Monday to Friday.

# Conclusion

|  |  |
| --- | --- |
|  | Close out the proposal with a statement that demonstrates your concern for the client and their needs, your expertise, and your willingness to help them solve the issues in question. Include any expected next steps and note the ways they can get in touch with you. |

We look forward to working with Client’s Company and supporting your efforts to improve your sales cycle with integrated CRM, JIT Inventory management, and training and support services. We are confident that we can meet the challenges ahead, and stand ready to partner with you in delivering an effective IT support solution.

If you have questions on this proposal, feel free to contact Name at your convenience by email at Email address or by phone at Telephone. We will be in touch with you next week to arrange a follow-up conversation on the proposal.

Thank you for your consideration,

Name
Title